

# The Last President Book

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2.2 Explain the scope of their own authority for negotiating . 2.3 Prepare a negotiating strategy. Prepare fall-back stances and compromises that align with the negotiating strategy and priorities. Fall-back stances e.g. a last ditch compromise for example. Assess the likely objectives and negotiation stances of the other party

**Negotiate in a business environment (BA42)**

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**Optional Units - ANSWERS FOR HEALTH AND SOCIAL CARE**

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**Promote Communication in Care Settings - ANSWERS FOR ...**

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The assessment criteria for this unit is very similar to the level 2 unit Communication in Care Settings. Therefore, wherever there is overlap, a link to the corresponding answer in the level 2 unit is provided. ... Sometimes it may be necessary to negotiate to find some common ground towards a solution.

**Promote Communication in Care Settings Study Guide ...**

Unit 303 Assess Vocational Skills, Knowledge and Understanding Title: Assess Vocational Skills, Knowledge and Understanding Level: 3 Credit value: 6 General Guidance This unit assesses a candidate assessor's competence in assessing a learner's vocational skills, knowledge and understanding in contexts other than a work

**Unit 303 Assess Vocational Skills, Knowledge and Understanding**

Unit 323: Resolve customer complaints. Unit Handout Presentations. Unit 323 Workbooks. Unit 302: Gather, analyse and interpret customer feedback. Unit PowerPoint Presentations. Unit 301 Workbooks. Unit 303: Negotiate in a business environment. Unit PowerPoint Presentations. Unit 303 Workbooks.

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